

EGAN ROSE CONSULTING

“Transforming University-Industry Partnerships Through Strategic Consulting”

Egan Rose Consulting operationalizes university-industry partnerships for research institutions. We seamlessly blend proven risk management frameworks, data-driven benchmarking, and deep higher education leadership expertise to help RI institutions develop sustainable, high-impact industry ecosystems.

CORE COMPETENCIES

STAKEHOLDER

ENGAGEMENT & RESEARCH

- Ph.D.-level qualitative methodology for interview and focus group facilitation
- Thematic synthesis and qualitative data analysis
- Consensus building across multi-stakeholder and shared governance environments



HIGHER ED STRATEGIC CONSULTING & BENCHMARKING

- Strategic planning and R1 university operations expertise (public and private)
- Comparative benchmarking of partnership ecosystems and peer institution networks
- Quantitative metrics development and dashboard creation



CHANGE MANAGEMENT & POLICY ANALYSIS

- Organizational transformation strategies adapted for academic culture
- University policy review, process mapping, and bottleneck identification
- Compliance risk assessment and governance framework development



FINANCIAL CAPACITY & PROCUREMENT READINESS

- \$3M Insured & Bonded:** Covered by comprehensive general, **cyber, auto, and workers' comp** policies.
- Frictionless Procurement:** GPC and credit cards accepted for rapid micro-purchases.

OUR DIFFERENTIATORS



R1 Insider Expertise: 28 years of direct senior leadership from UC Berkeley, Cornell, and RPI.

Cyber-Legal Executive Credentials: SMEs with D.Sc. (Cybersecurity) & MJUR (Risk Mgmt.); CISA, CISM, CTPRP, CRCMP, & pursuing CCP.

Rigorous Qualitative Assessment: Ph.D.-level research methodology ensures evidence-based recommendations.

Corporate Transformation: 20+ years Fortune 500 risk management adapted for higher education and non-profit board governance.

Pre-Vetted Procurement Vehicle: Authorized Carahsoft Partner with compliant NET30 billing.

Set-Aside + High Maturity: Certified and SBA Audited EDWOSB/WOSB status and independent Blue Wave Platinum Supplier rating.

Egan Rose Consulting offers specialized organizational change and partnership development for higher education. Traditional consulting often struggles with academic culture, but our team bridges the gap between commercial innovation and university realities. We expertly navigate faculty governance, complex approval processes, and the delicate balance between research, teaching, and commercialization.

PAST PERFORMANCE

Organization	Project Scope	Key Outcomes	Organization	Project Scope	Key Outcomes
UC Berkley 	Associate VC of Student Affairs leading strategic planning at a top public R1 university.	Managed a \$154M budget and 2,000 staff while driving \$60M in partnerships.	Cornelle University 	Assistant VP providing leadership for a \$90M enterprise with 1,650 staff.	Served as a key leader for a \$465M strategic initiative engaging 120+ faculty.
Rensselaer Polytechnic Institute 	VP of Student Life and President's Cabinet member directing 13+ departments.	Managed a \$30M budget and drove participation in a \$1B capital campaign.	DOL / SEC / FINRA (Charles Schwab, Fannie Mae, Santander Bank, Verizon) 	Led organizational transformation, risk management, and partnership governance.	Delivered \$7.4B in operational impact over a 20+ year period.

